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62.37
TRADE LIST

HARRISONS' NURSERIES

U.S. DEPARTMENT OF AGRICULTURE
WASHINGTON, D. C.



J. G. HARRISON & SONS.

PROPRIETORS

BERLIN, MARYLAND.

**We Sell ^{only}
trees We Grow**

EVERY tree sold by Harrisons' Nurseries is Harrison grown. Trees grown in the Harrison way are to be depended on — they have the roots, the vigor and vitality to live and thrive wherever they are given a chance.

Harrison trees are **true to name**. If we are out of a variety we frankly say so. We will not substitute another variety except on your expressed order and then only from our own stock.

We will not expose our customers to possibility of error in variety and —

**Under no circumstances, will we
sell or offer for sale any nursery
stock not grown on our own land
under our own direction.**

This is for your protection and for our own. Every tree you buy from us is Harrison grown and is so guaranteed. You know that it will prove to be just what it is sold for.

**We Sell ^{only}
trees We Grow**

ORDER NOW

EVERY tree — fruit or ornamental — is grown on our own land, cared for from the seed bed to the packing shed by our own men. We know the stock from daily contact. If the tree does not measure up to our ideals it goes to the brush-heap. Isn't it better for you to send out stock that you can guarantee, rather than sell "any old stuff?"

You may be able to sell common ordinary trees to your customers *once*, but you won't get a "come-back-for-more" order unless the buyer is blind — and even then someone will tell him that he didn't get what he ordered.

This surplus list will help you in making up your order this spring — but you ought to get busy and tell us what you want, for our supply is limited. If you need something that is not listed, write us.



ASK FOR SPECIAL PRICES ON

**York Imperial and
Yellow Transparent
APPLE TREES**

Price List for the Wholesale Trade Only

FRUITS AND ORNAMENTALS

February 10, 1913.

Following is a list of surplus trees, plants and shrubs, unsold on the above date. This is all first-class stock of real "*Harrison Quality*"—clean and healthy, with good roots.

Usual Terms : June 1st, 1913.

All quotations are for immediate acceptance subject to stock being sold and without liability to us should injury befall the stock from *frost, hail, fire* or other causes beyond our control.

Ask for Special Prices on

York Imperial and Yellow Transparent APPLE TREES

APPLE, two-year

| | 1 in | 6-7 ft | 5-6 ft | 4-5 ft | 3-4 ft | 2-3 ft |
|------------------------|------|---------------|---------------|---------------|--------|--------|
| | | $\frac{1}{4}$ | $\frac{3}{8}$ | $\frac{1}{2}$ | | |
| | 22c. | 18c. | 14c. | 10c. | 8c. | 6c. |
| Apple of Commerce.... | 50 | 200 | 100 | | | |
| Baldwin | 400 | 400 | | | | |
| Ben Davis..... | | 1000 | 1000 | 700 | 200 | |
| Bismarck | 30 | | | | | |
| C. R. June..... | | 400 | 90 | 40 | | |
| Carhouse | | 50 | 50 | | | |
| Coffelt Bty. | | 100 | 50 | 50 | | |
| Cooper's Market..... | | 75 | 100 | 50 | | |
| Ely. Melon | | 100 | 20 | | | |
| Ely. Strawb | 10 | 40 | 10 | | | |
| Fanny | | 50 | 25 | | | |
| Flora Belle | 10 | 20 | | | | |
| Golden Sweet | 200 | | | | | |
| Gravenstein | | 500 | 300 | 200 | 150 | |
| Ingram | 20 | 30 | | | | |
| Jeffries | | 30 | 20 | | | |
| Jonathan | | | 200 | 200 | | |
| Kennard's Choice | | 100 | 40 | | | |
| Late Raspberry..... | | 70 | 60 | | | |
| Lawver | 110 | 30 | | | | |
| Longfield | 30 | 40 | | | | |
| Mann | 60 | 210 | 20 | | | |
| Mo. Pippin | | 300 | 40 | 20 | | |

APPLE, two-year—continued

| | 1 in | 6-7 ft | 5-6 ft | 4-5 ft | 3-4 ft | 2-3 ft |
|------------------------|-----------------|---------------|---------------|--------|--------|--------|
| | $\frac{11}{16}$ | $\frac{5}{8}$ | $\frac{1}{2}$ | | | |
| | 22c. | 18c. | 14c. | 10c. | 8c. | 6c. |
| Myrick | 60 | 20 | | | | |
| Nero | | 500 | 300 | 200 | | |
| N. W. Greening | | 1000 | | | | |
| P. W. Sweet..... | | 500 | 20 | | | |
| Paynes L. Keeper..... | | 60 | 50 | | | |
| Pewaukee | 50 | 20 | | | | |
| Rambo | 360 | 180 | | | | |
| Red Astrachan | | 90 | 400 | | | |
| Rolfe | | 100 | 20 | | | |
| Senator | | 80 | | | | |
| Smith's Cider | 380 | | | | | |
| Springdale | 40 | 50 | | | | |
| Stark | 700 | 1500 | 700 | | | |
| Strawb. (Chenango).... | 25 | 150 | | | | |
| Sutton Bty. | | 25 | 20 | | | |
| Townsend | 10 | 20 | | | | |
| Va. Bty. | 10 | 20 | | | | |
| Winesap | | | | 1000 | | |
| Yel. Trans. | 1000 | 6000 | 1000 | | | |
| Yel. Belleflower | 100 | | | | | |
| York Imperial..... | 5000 | 25000 | 20000 | 5000 | 1500 | |

CRAB APPLE, two-year

| | | | | | | |
|--------------------|-----|------|-----|-----|-----|----|
| Golden Bty. | 140 | 700 | 180 | 70 | | |
| Martha | | 50 | 50 | | | |
| Transcendent | 150 | 1000 | 300 | 400 | 400 | 60 |

APPLE, one-year

| | 6-7 ft | 5-6 ft | 4-5 ft | 3-4 ft | 2-3 ft | 1-2 ft |
|----------------------|-----------------|---------------|---------------|--------|--------|--------|
| | $\frac{11}{16}$ | $\frac{5}{8}$ | $\frac{1}{2}$ | | | |
| | 18c. | 14c. | 10c. | 8c. | 6c. | 4c. |
| Alexander | | | 300 | 400 | 500 | |
| Baldwin | 1000 | 10000 | 15000 | 15000 | 3000 | 500 |
| Ben Davis | | 3000 | 5000 | 1500 | 1000 | 500 |
| Bismarck | | | 100 | 50 | 50 | |
| C. R. June..... | | 100 | 300 | 90 | 75 | |
| Carhouse | | 50 | 50 | 300 | 50 | |
| Coffelt Bty..... | | 50 | 100 | 50 | 50 | |
| Cooper's Market..... | | | 200 | 50 | | |
| Dominie | | 100 | 290 | 100 | | |
| Duchess | | | | 500 | 400 | 400 |
| Ely. Harvest..... | 400 | 1500 | 1500 | 900 | 500 | 500 |
| Ely. Colton | | | 90 | 50 | 50 | |
| Ely. Strawb. | | | 280 | 20 | 50 | |
| Ensee | | 45 | 50 | 100 | 60 | |
| Fallawater | | 250 | 1500 | 100 | 200 | |

APPLE, one-year—continued

| | 6-7 ft | 5-6 ft | 4-5 ft | 3-4 ft | 2-3 ft | 1-2 ft |
|--------------------------|----------------|---------------|---------------|--------|--------|--------|
| | $\frac{1}{16}$ | $\frac{5}{8}$ | $\frac{1}{2}$ | | | |
| | 18c. | 14c. | 10c. | 8c. | 6c. | 4c. |
| Fanny | | 40 | 100 | 75 | | |
| Fourth of July | | 400 | 1000 | 1000 | 400 | 500 |
| Gano | 900 | 3500 | 6000 | 4000 | 2000 | 2000 |
| Golden Sweet | 90 | 90 | 40 | | | |
| Gravenstein | | 600 | 500 | 500 | 180 | 100 |
| Grimes Golden | | | | | 1000 | 500 |
| Jeffries | | | 90 | 100 | 50 | |
| Jonathan | | 800 | 4000 | 5000 | 5000 | 3000 |
| King | 200 | 700 | 1000 | 500 | 300 | |
| Kennards Choice | | 25 | 160 | 50 | | |
| Lankford | | | 40 | 40 | | |
| Lawver | | | 60 | 60 | | |
| Limberville | | | 200 | 100 | 50 | |
| Longfield | | | 40 | 100 | 40 | |
| M. B. Twig | | | | | 500 | 500 |
| Mann | | | 100 | 50 | 50 | |
| McIntosh | | | | | 5000 | 3000 |
| Mo. Pippin | | 100 | 300 | 90 | 20 | |
| Myrick | | 100 | 100 | 175 | | |
| Nero | 700 | 600 | 1400 | 4000 | 4000 | 1000 |
| No. Spy | | | | 500 | 500 | |
| N. W. Greening | 250 | 2500 | 3500 | 2500 | 1000 | 1000 |
| P. W. Sweet | | 1000 | 2000 | | | |
| Pewaukee | | 70 | 70 | | | |
| Porter | | | 50 | 50 | 50 | |
| Rawles Janet | | | 250 | 100 | 50 | |
| Rambo | | 1000 | 200 | 400 | | |
| Red Astrachan | 250 | 2000 | 1000 | 900 | 900 | 1000 |
| Rolfe | | 150 | 50 | | | |
| Rome Bty. | | | | | 5000 | 5000 |
| Salome | | | | 70 | 250 | |
| Scott's Winter | | | 100 | 150 | | |
| Smith's Cider | | 200 | 180 | 129 | | |
| Smokehouse | | 200 | 300 | | | |
| Spitzenburg | | 200 | 500 | 400 | 100 | 100 |
| Springdale | | | 200 | 50 | 50 | |
| Stark | 1000 | 2800 | 1100 | 500 | 500 | 500 |
| Stayman's | 300 | 10000 | 12000 | 30000 | 30000 | 30000 |
| Strawb. (Chenango) | | 200 | 200 | 200 | 70 | |
| Sweet Bough | | | 200 | 400 | 300 | |
| Tallman Sweet | | 400 | 800 | 500 | 500 | 50 |
| Walbridge | | | 100 | 100 | | |
| Wealthy | | | 1000 | 2000 | 2000 | 500 |
| Wm. Ely. Red | | | | | 1000 | 1000 |
| Winesap | 400 | 5000 | 7000 | 7000 | 7000 | 4000 |
| Winter Banana | | 800 | 500 | 500 | 400 | 400 |
| Wolf River | 1000 | | 500 | 400 | 400 | 100 |
| Yel. Trans | | 190 | 5000 | 5000 | 5000 | 2000 |
| Yel. Belleflower | | 70 | 50 | | | |
| York Imperial | | 10000 | 15000 | 15000 | 10000 | 10000 |

CRAB APPLE, one-year

| | | | | | | |
|--------------------|-----|------|------|-----|-----|--|
| Golden Bty. | | 40 | 140 | 150 | | |
| Hyslop | | | 190 | 190 | 200 | |
| Martha | | 190 | 90 | 40 | | |
| Transcendent | 300 | 1500 | 1500 | 400 | 400 | |

PEACH, one-year

| | 6-7 ft | 5-6 ft | 4-5 ft | 3-4 ft | 2-3 ft | 1-2 ft |
|-----------------------|--------------------|--------------------------------|--------------------------------|--------|--------|--------|
| | $\frac{3}{4}$ -1 | $\frac{1}{16}$ - $\frac{3}{4}$ | $\frac{1}{2}$ -1 $\frac{1}{2}$ | | | |
| | 8 $\frac{1}{2}$ c. | 8c. | 7c. | 5c. | 4c. | 3c. |
| Ark. Beauty..... | 60 | 300 | 130 | 70 | 40 | |
| Belle of Georgia..... | 3000 | 5000 | 1000 | 700 | 1500 | 1500 |
| Bilyeu's L. Oct..... | 500 | 500 | | | | |
| Chair's Choice..... | 500 | | | | | |
| Chinese Cling | 70 | 140 | 15 | 60 | 30 | |
| Cornelia | 80 | 400 | 180 | 150 | 40 | |
| Edgemont Bty..... | 250 | 500 | | | | 20 |
| Elberta | 5000 | 5000 | | 5000 | 5000 | 1200 |
| Engles Mammoth..... | 500 | 200 | | | | |
| Ford's Lt. White..... | 70 | 800 | 40 | 150 | 150 | 60 |
| Francis | 400 | 1000 | 140 | 60 | 70 | 70 |
| Geary's Hold On..... | 300 | 300 | | | | |
| Globe | | | 250 | 70 | | |
| Harrison Cling..... | 120 | 150 | 100 | | | |
| Hiley Ely. Belle..... | 50 | 300 | | | | |
| Iron Mountain..... | | | | | 210 | |
| Jackson Cling..... | 130 | 280 | 70 | 60 | | |
| Kalamazoo | | 880 | 160 | 150 | | |
| Klondike | 420 | 170 | 60 | 30 | 15 | |
| Levy's Late..... | 10 | 75 | | | 10 | |
| Mamie Ross..... | 400 | 400 | | | | |
| Marshall | 15 | | 10 | 30 | | |
| Moore's Favorite..... | 400 | 500 | 250 | 100 | 40 | |
| Niagara | 200 | | 200 | 100 | | |
| Old Mixon Free..... | 500 | 500 | 300 | 300 | 90 | 200 |
| Picquet's Late..... | 110 | 250 | | 90 | | |
| Prize | 80 | 330 | 25 | 60 | 30 | 20 |
| Ray | 2500 | 6000 | 2500 | 28000 | 3000 | 2000 |
| Slappey | 300 | 1000 | 200 | | 200 | 80 |
| Stinson's Oct..... | 70 | 370 | 190 | 110 | 50 | |
| Stump | 500 | 500 | 200 | | 25 | 70 |
| Sunrise Cling..... | 40 | 130 | | | 60 | |
| Walker's Free..... | 150 | 300 | 100 | 100 | 100 | |
| Wilkins Cling..... | 300 | 1000 | 400 | 200 | 100 | |
| Wonderful | 200 | 1000 | 500 | 300 | 200 | 40 |

PEAR, two-year

| | 1 in | 6-7 ft | 5-6 ft | 4-5 ft | 3-4 ft | 2-3 ft |
|-------------------|------|--------|--------|--------|--------|--------|
| | 14c. | 12c. | 10c. | 7c. | 5c. | 4c. |
| Kieffer | 500 | 5000 | 5000 | 5000 | 1200 | 1000 |
| Kieffer (3 yr.).. | 3000 | 1500 | 1500 | 500 | | |

CHERRY, two-year

| | 5-7 ft | 5-6 ft | 4-5 ft | 3-4 ft | 2-3 ft |
|----------------------------|--------|--------|--------|--------|--------|
| | 12c. | 10c. | 8c. | 6c. | 4c. |
| Baldwin | | 190 | 175 | 85 | 100 |
| Black Tartarian..... | | | | 80 | 50 |
| Ely. Richmond..... | 400 | 2500 | 3800 | 1800 | 500 |
| Ely. Richmond (3 yr.)..... | 1500 | 1500 | 500 | | 100 |
| Montmorency | | 200 | 200 | 150 | 200 |

PLUMS

| | 6-7 ft | 5-6 ft | 4-5 ft | 3-4 ft | 2-3 ft |
|----------------|--------|--------|--------|--------|--------|
| | 12c. | 10c. | 8c. | 5c. | 4c. |
| Burbank | 100 | 100 | 1000 | 1000 | 200 |
| Red June | 50 | 50 | 500 | 500 | 100 |

ORNAMENTALS

Many people know that we are strong on fruit trees, but it is not so generally known that *we are almost equally prominent as growers of ornamentals.* We do give both shade trees and evergreens marked attention, and have developed a stock of them that is second to none. We have no difficulty in convincing visitors of this. The man who cannot come here will have to investigate or order a trial lot on faith, but eventually he will be convinced of *the quality* of our stock.

SHADE TREES

American Elm.

| | | | |
|-----|-------|-------------------------|------|
| 500 | 7 to | 8 ft., 1 in., @ | 30c. |
| 100 | 8 to | 9 ft., 1 to 1¼ in., @ | 50c. |
| 500 | 10 to | 12 ft., 1½ to 1¾ in., @ | 60c. |
| 300 | 12 to | 15 ft., 2 to 2½ in., @ | 75c. |

American Linden.

| | | | |
|-----|------|-----------------------|------|
| 200 | 5 to | 6 ft., 5⁄8 in., @ | 40c. |
| 100 | 6 to | 7 ft., ¾ in., @ | 50c. |
| 100 | 7 to | 8 ft., 1 in., @ | 60c. |
| 200 | 8 to | 9 ft., 1 to 1¼ in., @ | 75c. |

Black Locust.

| | | | |
|-----|------|----------|------|
| 100 | 2 to | 3 ft., @ | 6c. |
| 200 | 3 to | 4 ft., @ | 10c. |
| 200 | 4 to | 5 ft., @ | 15c. |
| 200 | 5 to | 6 ft., @ | 20c. |

Black Walnuts.

| | | | |
|------|------|----------|------|
| 3000 | 2 to | 3 ft., @ | 7c. |
| 1000 | 3 to | 4 ft., @ | 10c. |
| 1000 | 4 to | 5 ft., @ | 12c. |
| 2000 | 5 to | 6 ft., @ | 15c. |
| 1200 | 6 to | 7 ft., @ | 20c. |
| 500 | 7 to | 8 ft., @ | 25c. |

Box Elder.

| | | | |
|------|------------------|-------------------------|------|
| 500 | 7 to | 8 ft., 1 in., @ | 20c. |
| 1000 | 8 to | 9 ft., 1 to 1¼ in., @ | 25c. |
| 500 | 9 to | 10 ft., 1¼ to 1½ in., @ | 30c. |
| 800 | 10 to | 12 ft., 1½ to 1¾ in., @ | 40c. |
| 800 | 12 ft., 2 in., @ | | 50c. |
| 100 | 12 to | 14 ft., 2 to 2½ in., @ | 60c. |

SHADE TREES—continued

Carolina Poplars.

| | | | | |
|-----|--------------|---|-------|------|
| 500 | 5 to 6 ft., | @ | ..... | 8c. |
| 500 | 6 to 7 ft., | @ | ..... | 10c. |
| 500 | 8 to 9 ft., | @ | ..... | 15c. |
| 500 | 9 to 10 ft., | @ | ..... | 20c. |

Catalpa Speciosa.

| | | | | |
|------|---------------|---|-------|------|
| 1000 | 5 to 6 ft., | $\frac{5}{8}$ in., @ | ..... | 15c. |
| 1000 | 6 to 7 ft., | $\frac{5}{8}$ in., @ | ..... | 20c. |
| 2000 | 7 to 8 ft., | 1 in., @ | ..... | 25c. |
| 1000 | 8 to 9 ft., | 1 to 1 $\frac{1}{4}$ in., @ | ..... | 30c. |
| 2000 | 9 to 10 ft., | 1 $\frac{1}{4}$ to 1 $\frac{1}{2}$ in., @ | ..... | 40c. |
| 1000 | 10 to 12 ft., | 1 $\frac{1}{2}$ to 1 $\frac{3}{4}$ in., @ | ..... | 40c. |

European Birch.

| | | | | |
|------|---------------|---|-------|------|
| 500 | 7 to 8 ft., | 1 in., @ | ..... | 20c. |
| 1000 | 8 to 10 ft., | 1 to 1 $\frac{1}{4}$ in., @ | ..... | 50c. |
| 1000 | 10 to 12 ft., | 1 $\frac{1}{2}$ to 1 $\frac{3}{4}$ in., @ | ..... | 75c. |

European Horse Chestnut.

| | | | | |
|-----|-------------|---|-------|------|
| 100 | 4 to 5 ft., | @ | ..... | 50c. |
| 400 | 5 to 6 ft., | @ | ..... | 60c. |
| 500 | 6 to 7 ft., | @ | ..... | 70c. |
| 300 | 7 to 8 ft., | @ | ..... | 75c. |

Honey Locust.

| | | | | |
|-----|--------------|---|-------|------|
| 200 | 6 to 7 ft., | @ | ..... | 25c. |
| 400 | 7 to 8 ft., | @ | ..... | 30c. |
| 200 | 8 to 9 ft., | @ | ..... | 35c. |
| 200 | 9 to 10 ft., | @ | ..... | 40c. |

Norway Maples.

| | | | | |
|------|---------------|---|-------|------|
| 2000 | 5 to 6 ft., | $\frac{5}{8}$ in., @ | ..... | 20c. |
| 1000 | 6 to 7 ft., | $\frac{5}{8}$ in., @ | ..... | 25c. |
| 1500 | 7 to 8 ft., | 1 in., @ | ..... | 30c. |
| 5000 | 8 to 9 ft., | 1 to 1 $\frac{1}{4}$ in., @ | ..... | 40c. |
| 5000 | 9 to 10 ft., | 1 $\frac{1}{4}$ to 1 $\frac{1}{2}$ in., @ | ..... | 50c. |
| 2000 | 10 to 12 ft., | 1 $\frac{1}{2}$ to 1 $\frac{3}{4}$ in., @ | ..... | 75c. |

Russian Mulberry.

| | | | | |
|------|---------------|---|-------|------|
| 600 | 6 to 7 ft., | @ | ..... | 15c. |
| 600 | 8 to 9 ft., | @ | ..... | 20c. |
| 1000 | 10 to 12 ft., | @ | ..... | 35c. |

Silver Maple.

| | | | | |
|-------|---------------|---|-------|------|
| 1000 | 5 to 6 ft., | $\frac{5}{8}$ in., @ | ..... | 10c. |
| 1500 | 7 to 8 ft., | 1 in., @ | ..... | 15c. |
| 5000 | 8 to 9 ft., | 1 to 1 $\frac{1}{4}$ in., @ | ..... | 20c. |
| 5000 | 9 to 10 ft., | 1 $\frac{1}{4}$ to 1 $\frac{1}{2}$ in., @ | ..... | 25c. |
| 10000 | 10 to 12 ft., | 1 $\frac{1}{2}$ to 1 $\frac{3}{4}$ in., @ | ..... | 35c. |
| 2000 | 14 to 16 ft., | 2 to 2 $\frac{1}{2}$ in., @ | ..... | 50c. |

SHADE TREES—continued

Sugar Maples.

| | | | |
|------|---------------|---|--------|
| 1000 | 5 to 6 ft., | $\frac{5}{8}$ in., @ | 20c. |
| 1500 | 7 to 8 ft., | 1 in., @ | 30c. |
| 2000 | 8 to 9 ft., | 1 to $1\frac{1}{4}$ in., @ | 40c. |
| 3000 | 9 to 10 ft., | $1\frac{1}{4}$ to $1\frac{1}{2}$ in., @ | 50c. |
| 3500 | 10 to 12 ft., | $1\frac{1}{2}$ to $1\frac{3}{4}$ in., @ | 75c. |
| 1000 | 12 to 14 ft., | 2 to $2\frac{1}{2}$ in., @ | \$1.00 |

Tulip Poplars.

| | | | |
|-----|--------------|---|------|
| 400 | 6 to 7 ft., | $\frac{3}{4}$ in., @ | 30c. |
| 600 | 7 to 8 ft., | 1 in., @ | 40c. |
| 400 | 8 to 9 ft., | 1 to $1\frac{1}{4}$ in., @ | 50c. |
| 500 | 9 to 10 ft., | $1\frac{1}{4}$ to $1\frac{1}{2}$ in., @ | 60c. |

EVERGREENS

American Arborvitae.

| | | | |
|------|---------------|---|------|
| 500 | 18 to 24 in., | @ | 25c. |
| 700 | 2 to 3 ft., | @ | 30c. |
| 1000 | 3 to 4 ft., | @ | 40c. |
| 100 | 4 to 5 ft., | @ | 50c. |

Austrian Pine.

| | | | |
|-----|---------------|---|------|
| 60 | 12 to 18 in., | @ | 25c. |
| 100 | 18 to 24 in., | @ | 40c. |
| 100 | 2 to 3 ft., | @ | 50c. |

Blue Cedar.*

| | | | |
|------|-------------|---|------|
| 1000 | 3 to 4 ft., | @ | 50c. |
| 200 | 4 to 5 ft., | @ | 60c. |

Colorado Blue Spruce.

| | | | |
|------|---------|---|--------|
| 1000 | 12 in., | @ | 60c. |
| 300 | 18 in., | @ | \$1.00 |
| 30 | 4 ft., | @ | 4.00 |

Deodora Cedar.

| | | | |
|-----|---------------|---|------|
| 200 | 18 to 24 in., | @ | 25c. |
| 200 | 2 to 3 ft., | @ | 40c. |
| 200 | 3 to 4 ft., | @ | 50c. |
| 50 | 4 to 5 ft., | @ | 75c. |

Douglas Spruce.

| | | | |
|-----|---------------|---|------|
| 150 | 18 to 24 in., | @ | 30c. |
| 150 | 2 to 3 ft., | @ | 40c. |
| 30 | 3 to 4 ft., | @ | 50c. |

English Yew.

| | | | |
|-----|---------------|---|------|
| 90 | 18 to 24 in., | @ | 40c. |
| 200 | 2 to 3 ft., | @ | 50c. |
| 200 | 3 to 4 ft., | @ | 75c. |

EVERGREENS—continued

Hemlock Spruce.

| | | | |
|-----|--------------|-------|--------|
| 400 | 12 to 18 in. | ..... | 350 |
| 700 | 18 to 24 in. | ..... | 500 |
| 500 | 2 to 3 ft. | ..... | 750 |
| 25 | 5 to 6 ft. | ..... | \$2 00 |

Irish Juniper.

| | | | |
|-----|--------------|-------|-----|
| 50 | 18 to 24 in. | ..... | 100 |
| 100 | 2 to 3 ft. | ..... | 200 |
| 150 | 3 to 4 ft. | ..... | 750 |

Koster Blue Spruce.

| | | | |
|------|--------------|-------|--------|
| 1000 | 12 to 18 in. | ..... | \$1 00 |
| 500 | 18 to 24 in. | ..... | 1 50 |
| 500 | 2 to 3 ft. | ..... | 2 00 |
| 100 | 3 to 4 ft. | ..... | 3 00 |

Nordmann's Fir.

| | | | |
|-----|--------------|-------|-----|
| 200 | 12 to 18 in. | ..... | 500 |
| 30 | 18 to 24 in. | ..... | 750 |

Norway Spruce.

| | | | |
|------|--------------|-------|-----|
| 5000 | 12 to 18 in. | ..... | 150 |
| 7000 | 18 to 24 in. | ..... | 200 |
| 4000 | 2 to 3 ft. | ..... | 400 |
| 2000 | 3 to 4 ft. | ..... | 500 |

Prostrate Juniper.

| | | | |
|----|------------|-------|-----|
| 30 | 2 to 3 ft. | ..... | 500 |
| 50 | 3 to 4 ft. | ..... | 750 |

Pyramidal Arborvitae.

| | | | |
|------|------------|-------|--------|
| 1000 | 3 to 4 ft. | ..... | 500 |
| 1000 | 4 to 5 ft. | ..... | 500 |
| 800 | 5 to 6 ft. | ..... | 700 |
| 100 | 6 to 7 ft. | ..... | \$1 00 |

Retinospora Pisifera.

| | | | |
|-----|--------------|-------|-----|
| 400 | 12 to 18 in. | ..... | 700 |
| 50 | 18 to 24 in. | ..... | 100 |

Retinospora Pisifera Aurea.

| | | | |
|----|------------|-------|-----|
| 10 | 2 to 3 ft. | ..... | 500 |
| 70 | 3 to 4 ft. | ..... | 750 |

Retinospora Plumosa.

| | | | |
|----|--------------|-------|-----|
| 50 | 18 to 24 in. | ..... | 100 |
| 25 | 2 to 3 ft. | ..... | 700 |

Retinospora Plumosa Aurea.

| | | | |
|-----|--------------|-------|-----|
| 500 | 12 to 18 in. | ..... | 700 |
| 500 | 18 to 24 in. | ..... | 400 |

EVERGREENS—continued

Scotch Pine.

| | | | | |
|-----|------|--------|---|------|
| 200 | 2 to | 3 ft., | @ | 50c. |
| 200 | 3 to | 4 ft., | @ | 60c. |

White Fir.

| | | | | |
|----|-------|---------|---|--------|
| 60 | 18 to | 24 in., | @ | 75c. |
| 60 | 2 to | 3 ft., | @ | \$1.00 |

White Pine.

| | | | | |
|-----|------|--------|---|------|
| 300 | 2 to | 3 ft., | @ | 50c. |
| 300 | 3 to | 4 ft., | @ | 60c. |
| 50 | 4 to | 5 ft., | @ | 75c. |

White Spruce.

| | | | | |
|-----|-------|---------|---|------|
| 100 | 12 to | 18 in., | @ | 25c. |
| 200 | 18 to | 24 in., | @ | 40c. |
| 100 | 2 to | 3 ft., | @ | 50c. |

SPECIALS

Silver Maples.

| | | | | |
|-----|--------|--------|--------|--------|
| 500 | 3 in., | 12 to | 15 ft. | \$1.00 |
| 100 | 4 in., | 15 ft. | | 1.50 |
| 100 | 6 in., | 18 ft. | | 2.00 |

European Birch.

| | | | | |
|-----|-------|---------|---|--------|
| 200 | 12 to | 14 ft., | @ | \$1.00 |
|-----|-------|---------|---|--------|

Norway Maples.

| | | | | |
|----|--------|---|--|--------|
| 50 | 3 in., | 12 ft. | | \$2.00 |
| 10 | 4 in., | 12 ft. | | 6.00 |
| 5 | 5 in., | 12 ft. | | 7.50 |
| 10 | 6 in., | 15 ft., well shaped, excellent heads for lawn or street specimens | | 10.00 |

Norway Spruce.

| | | | | |
|-----|------|--------|--|--------|
| 100 | 4 to | 5 ft. | | \$1.00 |
| 100 | 5 to | 6 ft. | | 2.00 |
| 75 | 6 to | 8 ft. | | 2.50 |
| 10 | 8 to | 10 ft. | | 3.00 |

Catalpas.

| | | | | |
|----|-------|--|--|--------|
| 20 | 5 in. | | | \$1.50 |
|----|-------|--|--|--------|

MISCELLANEOUS

Altheas (Assorted).

| | | | | |
|-----|------|--------|---|------|
| 200 | 2 to | 3 ft., | @ | 10c. |
| 300 | 3 to | 4 ft., | @ | 15c. |
| 300 | 4 to | 5 ft., | @ | 20c. |

Azaleas at 25c.

MISCELLANEOUS—continued

California Privet.

| | | |
|-------|-----------------|------------|
| 5000 | 6 to 12 in., @ | 1½ c. each |
| 1000 | 12 to 18 in., @ | 1c. each |
| 15000 | 18 to 24 in., @ | 1½ c. each |
| 20000 | 2 to 3 ft., @ | 2c. each |
| 10000 | 3 to 4 ft., @ | 3c. each |
| 5000 | 4 to 5 ft., @ | 4c. each |
| 5000 | 5 to 6 ft., @ | 5c. each |
| 3000 | 6 to 7 ft., @ | 8c. each |

Mountain Laurel.

| | | |
|----|-----------------|------|
| 30 | 12 to 18 in., @ | 40c. |
|----|-----------------|------|

Peonies (Assorted), @ 25c.

Rhododendrons (Assorted).

| | | |
|-----|-----------------|------|
| 300 | 12 to 18 in., @ | 50c. |
| 500 | 18 to 24 in., @ | 60c. |

Roses.

| | | |
|------|----------------------------|------|
| 4000 | Baby Rambler @ | 15c. |
| 500 | Rosa Rugosa, 3 to 4 ft., @ | 15c. |

Boxwood.

| | | |
|------|----------------|--------|
| 5000 | 8 to 10 in., @ | 12½ c. |
|------|----------------|--------|

STRAWBERRY PLANTS

GENERAL LIST OF VARIETIES

| | No. of plants. | Prices per 1000. |
|-----------------|-------------------|---------------------|
| Aroma | 20,000 | \$2.50 |
| Brandywine | 10,000 | 3.00 |
| Bubach | 100,000 | 2.50 |
| Chesapeake | 5,000 | 4.00 |
| Chipman | 25,000 | 2.50 |
| Climax | 10,000 | 2.00 |
| Crescent | 10,000 | 2.50 |
| Duncan | 50,000 | 2.00 |
| Ekey | 5,000 | 3.00 |
| Elcelsior | 5,000 | 2.00 |
| Fairdale Giant | 20,000 | 2.50 |
| Fendall | 10,000 | 5.00 |
| Gandy | 100,000 | 2.00 |
| Haverland | 200,000 | 2.00 |
| Klondike | 80,000 | 2.00 |
| Lady Thomp. | 2,000 | 2.00 |
| Michel's Ely | 10,000 | 2.00 |
| Missionary | 10,000 | 2.00 |
| Nick Ohmer | 5,000 | 3.00 |
| Norwood | 40,000 | 4.00 |
| Parson's Beauty | 300,000 | 2.00 |
| Sample | 20,000 | 2.00 |
| Sen. Dunlap | 5,000 | 2.00 |
| Superior | 5,000 | 2.00 |
| Tennessee | 10,000 | 2.00 |
| Three W's | 2,500 | 3.00 |
| Warfield | 10,000 | 2.00 |

EFFICIENT SERVICE



DURING the past summer we built a new packing house which doubles the packing space at our nurseries. A new concrete platform, three hundred feet long and thirty-six feet wide, enables us to handle boxes from house to cars in the shortest possible time.

You will find that these improvements will work to your advantage when you want stock in a *hurry*. Sometime during the year you will find that your stock of fruit trees or ornamentals is running low—usually this comes in the busy season, when you want the stuff and want it quick. When such a time comes our facilities will enable us to supply your needs in the very shortest time possible. *There will be no delay, and you can continue to fill your customer's orders without serious loss of time.*

TERMS, ETC.

Our Responsibility We are careful to label all stock, check it and pack it correctly. Except for our own mistakes, we cannot assume the responsibility of stock reaching destination safely. We do assume the responsibility for the true names of all our stock and will replace or refund the cost of any not proving true.

Claims Should errors occur, please advise us as soon as they are discovered. All claims must be filed within ten days after arrival of shipment.

Terms Cash on delivery to forwarding agent. However, we will extend credit to responsible parties by agreement—invoices to be due December 1 or June 1. All prices are f. o. b. Berlin, Md.

Orders All orders will be accepted with the understanding that, should our stock be injured by any cause beyond our control, we shall not be compelled to make delivery. We ship from October 1 to May 1, with a few weeks intermission in mid-winter.

Health Inspection All our stock is inspected by the Maryland Department of Agriculture and with each shipment we will send a certificate from them saying that the stock has been examined and found entirely free from all dangerous insects and fungi. We are prepared to fumigate any nursery stock when desired by customers.

Packing The greatest care is used in digging, storing and packing. For packing material we charge as follows: Boxes, 12x12x10 feet, \$1.00; 16x16x10, \$1.25; 18x18, \$1.50; 24x24, \$2.00; 28x28, \$2.25; 32x32, \$2.50; 36x36, \$3.00. Bales, according to size, 10c to \$1.00. We want shipping directions, but in their absence will use our judgment.

VISIT OUR NURSERIES

**Know what you should sell to
YOUR CUSTOMERS**

See Our Trees, Orchards and Shipping Facilities

We will pay your hotel bill while here and you will be under no obligations whatever to purchase.

Berlin is on the eastern shore of Maryland and is 124 miles south of Baltimore via B. C. & A., and 143 miles south of Philadelphia via P., B. & W.

Get acquainted with us and our methods of growing nursery stock.

VISIT OUR NURSERIES

**Know what you should sell to
YOUR CUSTOMERS**



NORWAY
MAPLE

NORWAY
SPRUCE

CALIFORNIA PRIVET